



# International Business Manager

## Job Description

We are an extraordinarily talented group of individuals work together every day to drive ELSA International's success.

We assist organizations in the process of procurement, business development, innovation and sales by sharing our experiences, competences, network and local partners.

ELSA international is growing! Seeking a highly motivated **International Business Manager** to support further growth and make the difference for our clients and prospects.

We do value the below fundamentals of Business :

Entrepreneurship  
Leadership  
Sales and success  
Achievement

## What we offer

In Return ELSA International offers very competitive salaries with excellent benefits and the chance to progress your career within a growing organization.

## Role and Responsibilities

You are supporting our team's business development and activities and the soul that keeps our team moving forward

You will :

- Administer all branch operations and develop appropriate marketing strategies to enhance growth.
- Coordinate with management team and ensure optimal results for all operations
- Review all market strategies for customers and evaluate all advertising and marketing plans to achieve objectives.
- Manage various accounts and assist in credit availability
- Maintain effective relationships with various government departments and agencies of assign region.
- Maintain efficient knowledge on all rules and regulations for various business operations.
- Monitor all everyday activities and resolve all customer complaints appropriately.
- Develop financial accounts and prepare reports to be submitted to management.
- Prepare and analyze various promotional programs and assist in development of new programs
- Represent the company in events, conferences etc.
- Supervise the work of employees and provide feedback and counsel to improve efficiency and effective

## Requirement

You have strong commercial skills, enthusiasm, energy and a positive attitude to the team, you are a real team player and a born communicator, you can adapt yourself to different target groups and you have a customer oriented profile

Experience :

- Previous management experience 1 to 3 required

Languages :

Fluent English required  
French is a plus

Qualification :

Master degree MSc in Business Management

## Working conditions and environment

- Work indoors (based in our office)
- Remote work (according to sanitary situation)

You would like to join ELSA International and become a global player!  
Send us your job application to this email, we would love to know more about you!

[humanresources@elsainternational.fr](mailto:humanresources@elsainternational.fr)

Good luck with your applications. We are looking forward to welcoming you aboard!